

IPSOS KEY INFLUENCER TRACKING ANNUAL MSPS SURVEY 2024

Report prepared for



February 2025

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Social Security Scotland
report | February 2025 |
Version 1 | Internal Use
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PRIMARY THEMES



Primary Themes

Social Security Scotland has a strong reputational foundation to build upon.

- Familiarity – Most MSPs know at least a fair amount about Social Security Scotland. Familiarity reached its highest level since measurements began. All Government MSPs interviewed know the organisation well/a fair amount.
- Favourability – three in five MSPs have a favourable impression of Social Security Scotland, while only a small proportion hold an unfavourable view, indicating a generally positive perception. Scores mostly recover from the decline seen in 2023. Most Government MSPs favour the organisation, while half of Opposition MSPs have no opinion.
- Advocacy—Around half of MSPs would advocate for Social Security Scotland. Two in five are neutral, presenting an opportunity to engage with and persuade them. Additionally, a quarter of Opposition MSPs are critical, highlighting the need to address their concerns and enhance outreach efforts to engage this specific group effectively.

49%

of MSPs would advocate Social Security Scotland.



Research conducted **October 2024 to January 2025**

MSPs recognise Social Security Scotland's benefits to society and encourage a collaborative working approach.

- The most cited reasons for positive advocacy include the organisation's effectiveness, fairness, and responsiveness. Social Security Scotland is viewed more favourably than the DWP. This positive perception reflects well on Social Security Scotland, as the treatment of customers and acting with honesty and integrity are two of the top factors MSPs use when judging organisations.
- However, some critical perspectives focus on perceived inefficiencies and a lack of visibility or engagement and a small number of MSPs believe that Social Security Scotland does not always meet its commitments.
- Government MSPs (at the time of the survey) are generally more positive when speaking about Social Security Scotland.

75%

of Advocates feel Social Security Scotland respects service users and treats them fairly.



41 MSPs participated in research on Social Security Scotland, representative of the House composition by political party

Strengthen communications with MSPs through events and briefings

- MSPs have indicated that providing relevant information, building relationships, and establishing a regular point of contact is crucial for developing and maintaining good relations with them and when asked ways would like Social Security Scotland to make contact with you in future Parliamentary events and regular briefings
- Verbatims also suggest that MSPs would like Social Security Scotland to engage with them more and are seeking invitations to engage with them and their constituents.

Invite me to meet with them locally so they can tell me about what they do. I would be interested to know what the problems were, if there were issues, where they think improvements could be made and where, as an MSP, I can actually help and assist them.

Conservative

73%

of MSPs would be interested in attending Parliament events hosted by Social Security Scotland.

What next

1 Leverage existing strengths

MSPs recognise that Social Security Scotland plays a vital role in enhancing Scotland's social landscape by delivering benefits to constituents in a fair, respectful, and honest manner. Consistently highlighting these benefits is an excellent opportunity to strengthen relationships with MSPs.

Addressing delays and efficiency concerns should be a priority to improve service delivery. Focusing on streamlining claims processing and expanding digital accessibility while ensuring that paper and phone options remain available can help foster greater trust with MSPs and the communities they serve.

Furthermore, organising local outreach and community engagement events can provide a platform for Social Security Scotland to share success stories and illustrate the benefits of a fairer, Scottish-led system. This approach informs MSPs and encourages their support for ongoing initiatives.

2 Improve engagement and transparency

MSPs are eager for more frequent and personalised communication from Social Security Scotland. By enhancing transparency about its challenges, the organisation can build stronger connections with MSPs. Embracing a collaborative approach is likely to yield positive results.

Utilising platforms such as Holyrood Magazine and The Herald presents an opportunity to share updates and highlight initiatives. This strategy can help maintain visibility and influence in key discussions. Furthermore, organising more briefings and parliamentary events may attract greater participation from MSPs.

KEY FINDINGS



Social Security Scotland holds a strong position among the organisations measured, ranking as a top-tier organisation that MSPs both recognise and view favourably.

What you need to know...

- Government MSPs are more likely to be favourable of the organisation. Around half of the Opposition are undecided when asked about levels of favourability.

“ They are still a relatively new body; I have had a bit of engagement with them just in terms of briefings. Slowly but surely, we have more cases coming through in terms of casework where I or my team are interacting with them. ”

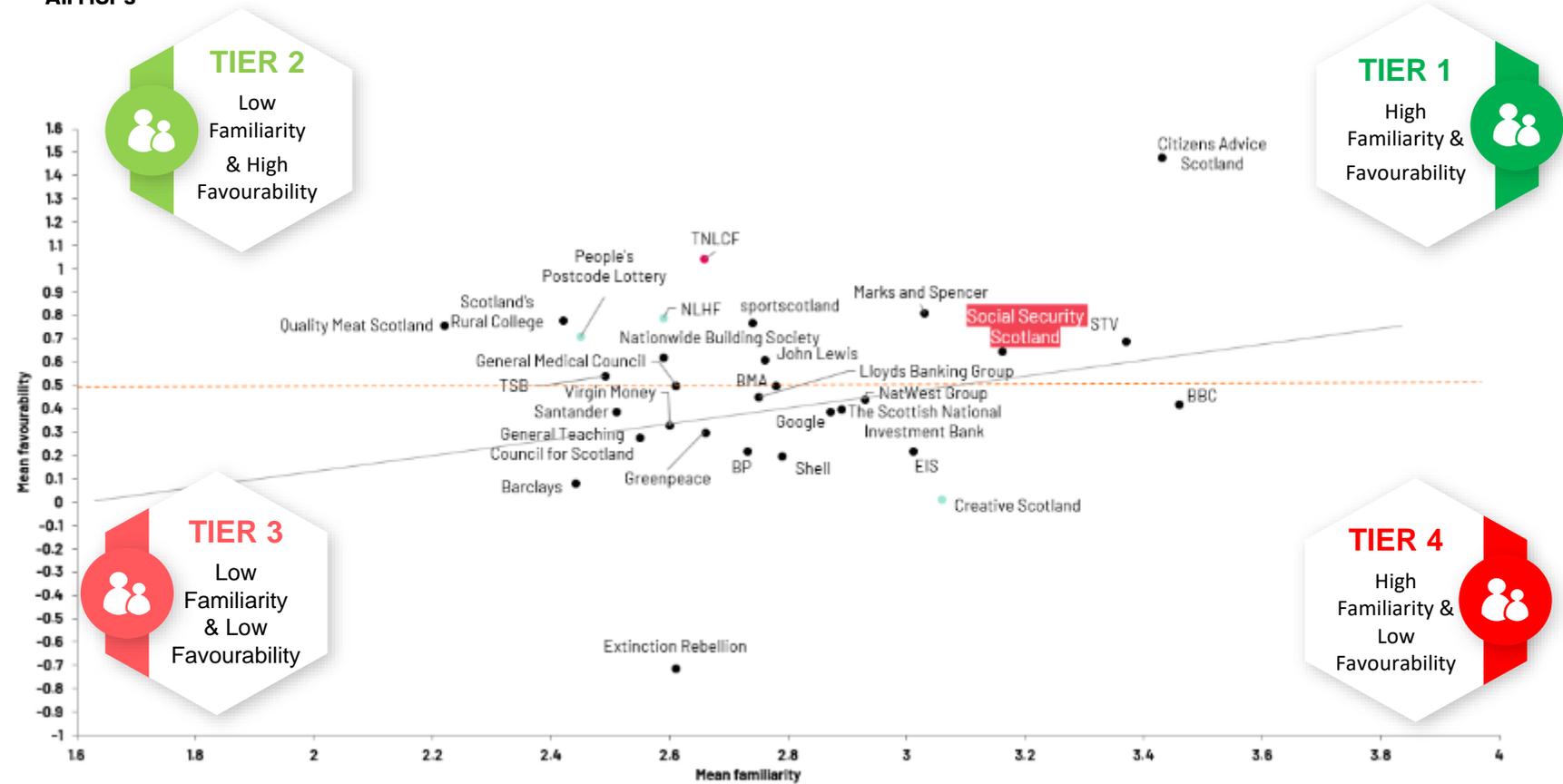
Labour/Co-operative

What do you need to consider?

1. Despite only operating since 2018, Social Security Scotland is widely recognised among MSPs and enjoys high levels of familiarity and favourability. This strong foundation provides an opportunity to further enhance its reputation, build greater trust particularly with Opposition MSPs, and strengthen relationships with constituents.

Reputation profile – all organisations measured

All MSPs



Social Security Scotland	All MPs	Government	Opposition
Know at least a fair amount	90%	100%	80%
Favourable	61%	88%	36%
Unfavourable	8%	0%	16%

Three in five MSPs view Social Security Scotland favourably, with around half actively advocating the organisation.

What you need to know...

- A strong foundation of familiarity contributes to positive levels of favourability towards the organisation.
- While half of MSPs would advocate Social Security Scotland, four in ten remain neutral when asked how they would speak about the organisation.

Key findings

39%

of MSPs are neutral toward Social Security Scotland when asked how they would speak about them.

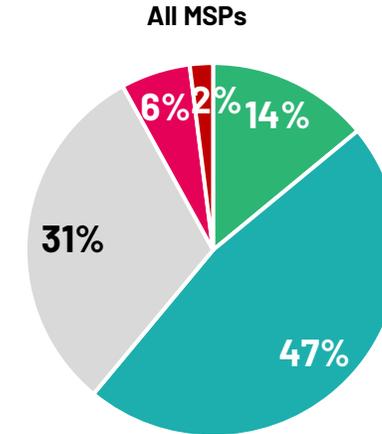
What do you need to consider?

1. With a notable proportion of MSPs remaining neutral in their views on Social Security Scotland, there is a clear opportunity to engage and convert those who have yet to form a strong opinion.

Favourability with Social Security Scotland

61%
Favourable

8%
Unfavourable

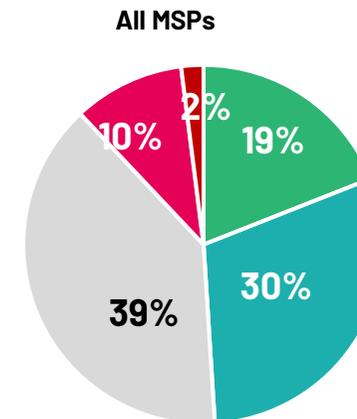


■ % Very favourable ■ % Mainly favourable ■ % Neither nor / no opinion ■ % Mainly unfavourable ■ % Very unfavourable

Advocacy towards Social Security Scotland

49%
Speak highly

12%
Critical



■ % Speak highly without being asked ■ % Speak highly if asked ■ % Neutral ■ % Critical if asked ■ % Critical without being asked

Verbatims suggest that Social Security Scotland is recognised for its compassion and accessibility to the public. Some MSPs also highlight effective communication.

What you need to know...

- While MSPs acknowledge the visibility of Social Security Scotland, they believe that additional support is needed for their constituents.
- MSPs recognise the busy nature of the organization; however, they would appreciate more transparency regarding its challenges.
- Enhanced communication and engagement would be welcomed and highly valued.

What do you need to consider?

1. While MSPs recognise the valuable work Social Security Scotland is doing, they wish to support the organisation in enhancing the service provided to constituents. Increased transparency and regular updates on progress could foster stronger relationships with MSPs.



Reasons for advocating: key themes

- Compassionate and fair.
- Accessibility of services and quality of processes.
- Proactive communication and responsiveness.



They have a good relationship with MSPs, whenever I have any queries, they have always responded quickly... They send regular briefings to MSPs as well.

Labour/Co-operative



They are overworked and stretched but **always try to help. They have a humane approach to members of the public,** which is part of the ethos we are trying to build in our social security system in Scotland."

Green Party



Reasons for being critical: key themes

- Can be slow and overly process driven.
- Lack of transparency.
- Limited direct communication and engagement.



It was promised that **it was going to be transformational, and instead at times it appears worse than the DWP** for bureaucracy. It is **quite difficult for constituents to communicate** properly with them.

Conservative



They need some improvement in terms of communication. There is more work to be done.

Scottish National Party

MSPs are keen to receive contact from Social Security Scotland, with a large majority showing interest in attending Parliamentary events.

What you need to know...

- Government MSPs preferred communication methods include Parliamentary events, briefings, letters from Minister of Chief Executive, and direct contact from staff.
- Opposition MSPs preferred communication methods include Parliamentary events, briefings and meetings.

What do you need to consider?

1. With MSPs showing interest in receiving direct communication from Social Security Scotland, there is an opportunity to build stronger relationships with them. Hosting Parliamentary events, putting together more regular briefings, and making direct contact with them via emails and meetings could help enhance these relationships and increase advocacy levels.

Ways in which MSPs would like Social Security Scotland to make contact in the future

73% show interest that they would attend Parliamentary events

Other forms of communication MSPs would welcome:

- 68% Briefings
- 54% Direct contact from staff
- 54% Letter to MSPs from Minister or Chief Executive
- 52% Meetings
- 49% Emails

“ Just **communicate more effectively** about how efficient they are, about disseminating grant funding and there is also a question of how they interact with the DWP on the issue of devolving benefits. Maybe **better direct communication with MSPs**, I haven't heard much about how they operate. Probably **face to face engagement, site visits, briefings, that kind of thing.**

Labour/Co-operative

“ **It's about increased engagement.** They have offices in Dundee where I live so that could be a site visit or parliamentary activities, events in parliament. **Offering meetings or things like that.** I don't know a whole lot about them.

Conservative

APPENDIX



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Reputation KPIs

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Context & Sector
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Context:
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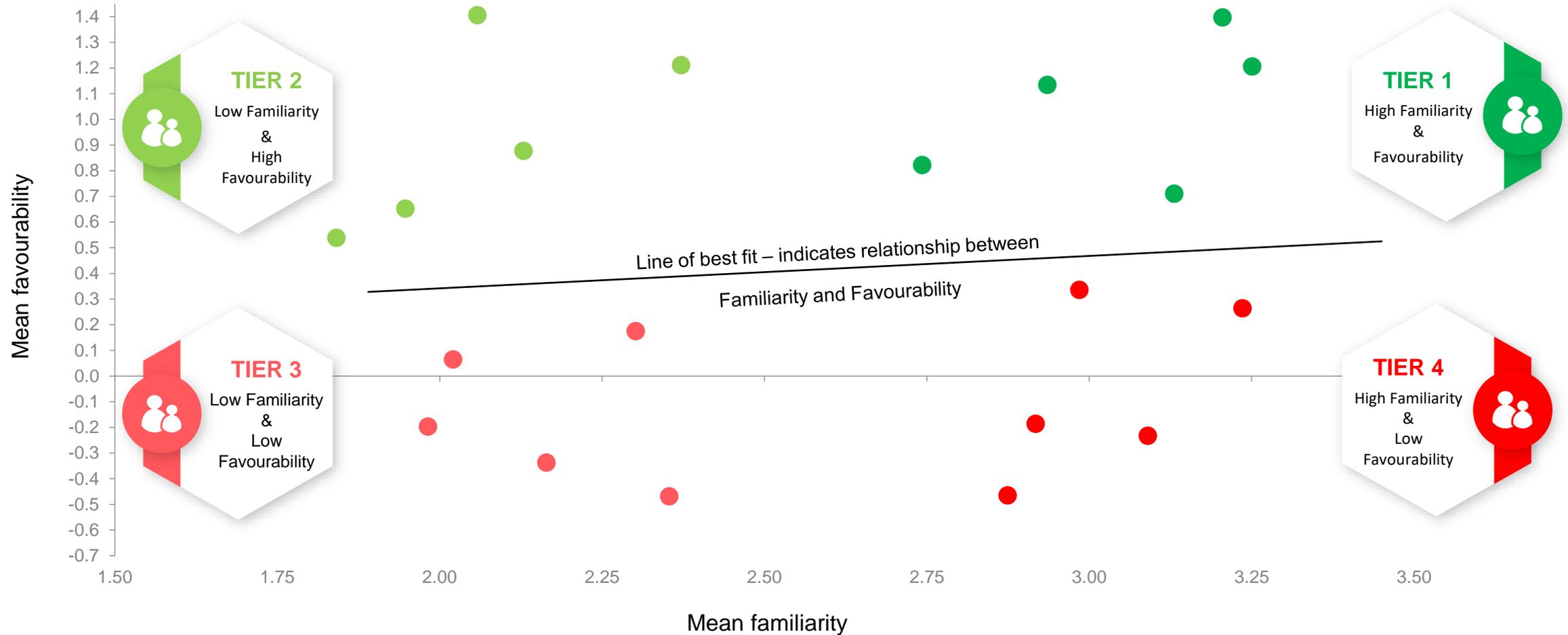
Methodology

REPUTATION KPIS

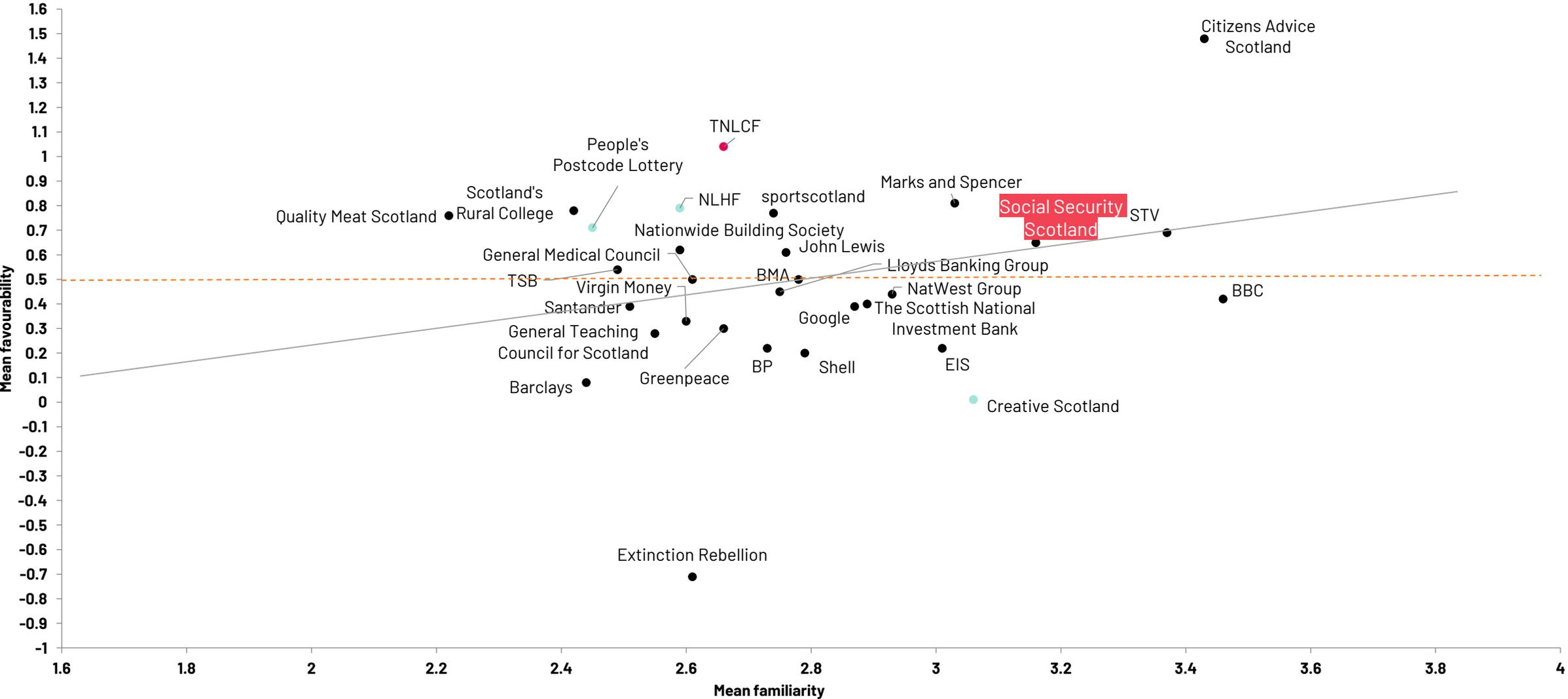


Reputation profile – Definitions

This reputation profile chart helps Social Security Scotland understand where it is on its reputational journey among different audiences and how to move towards the top right of the grid.



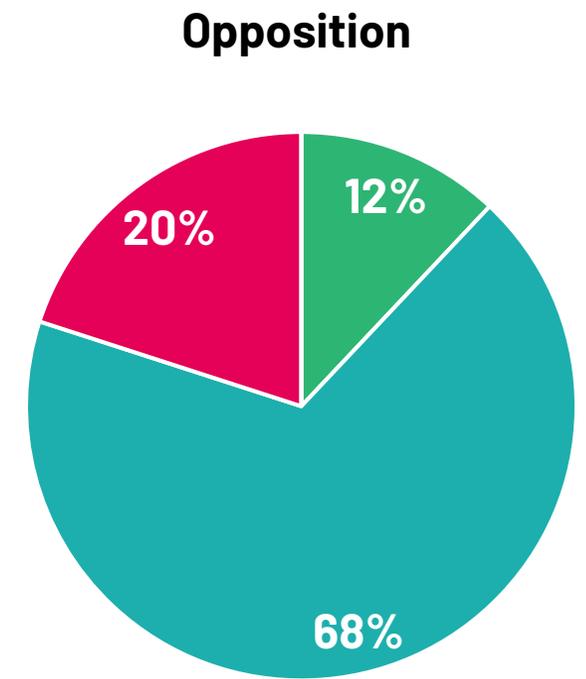
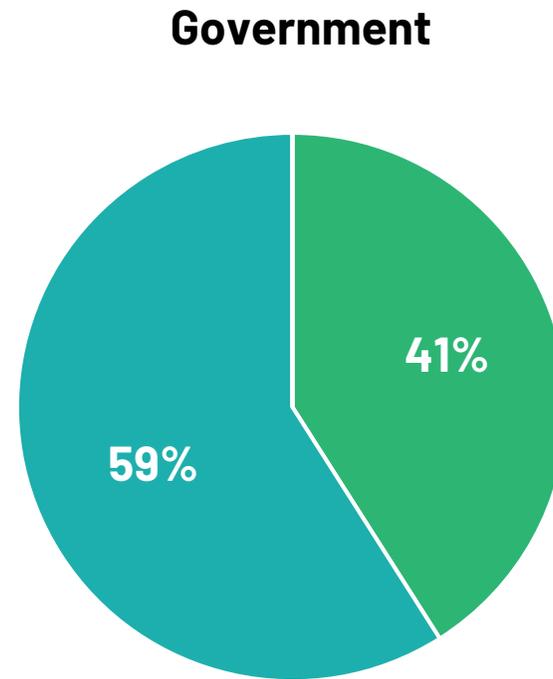
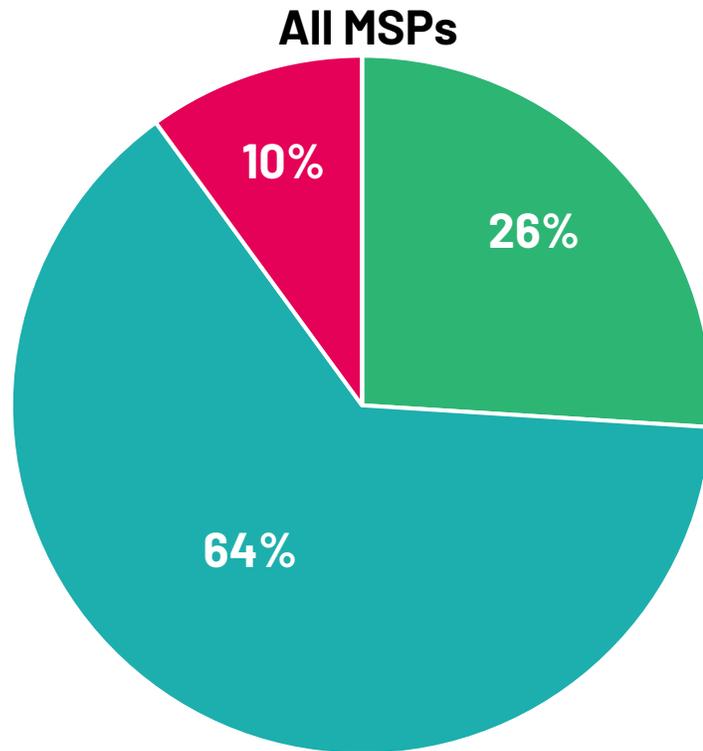
Reputation profile – all organisations measured (All MSPs)



Social Security Scotland Familiarity

How well do you feel you know Social Security Scotland?

90%
Knew at least a fair amount

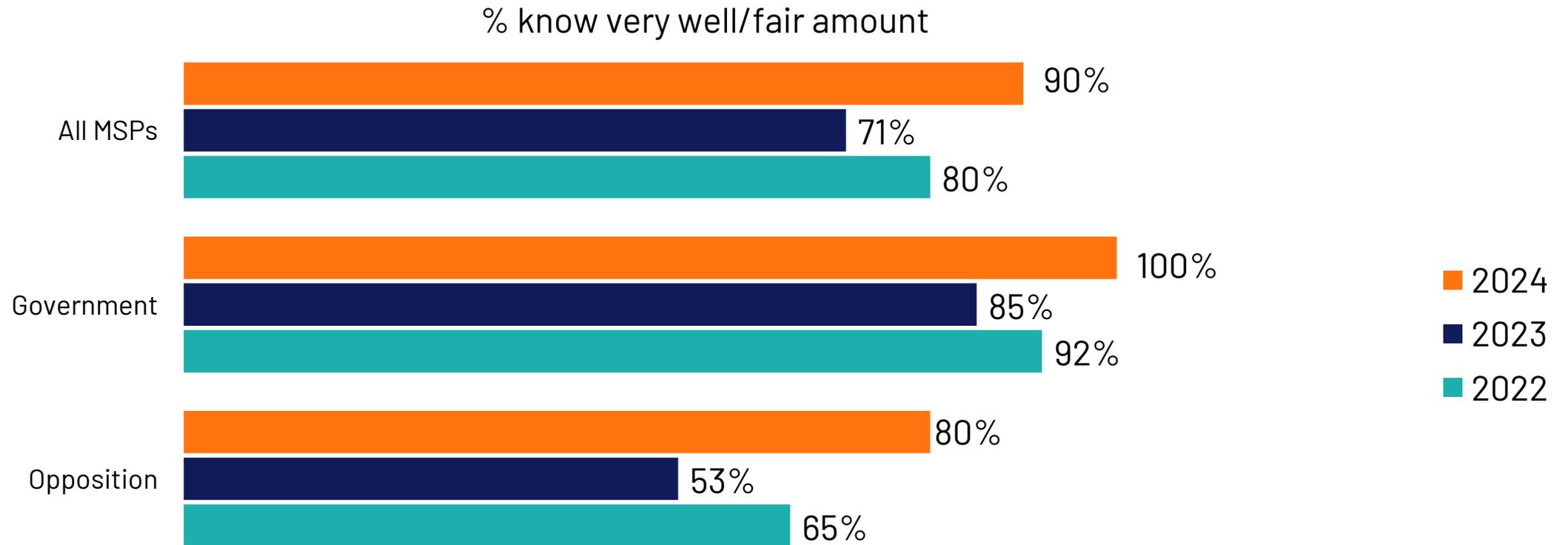


■ % Know very well ■ % Know a fair amount ■ % Know just a little ■ % Heard of but know nothing about it ■ % Never heard of

Base: All MSPs (41); Government MSPs (17); Opposition MSPs (24) CAUTION: Low base

Familiarity - trend

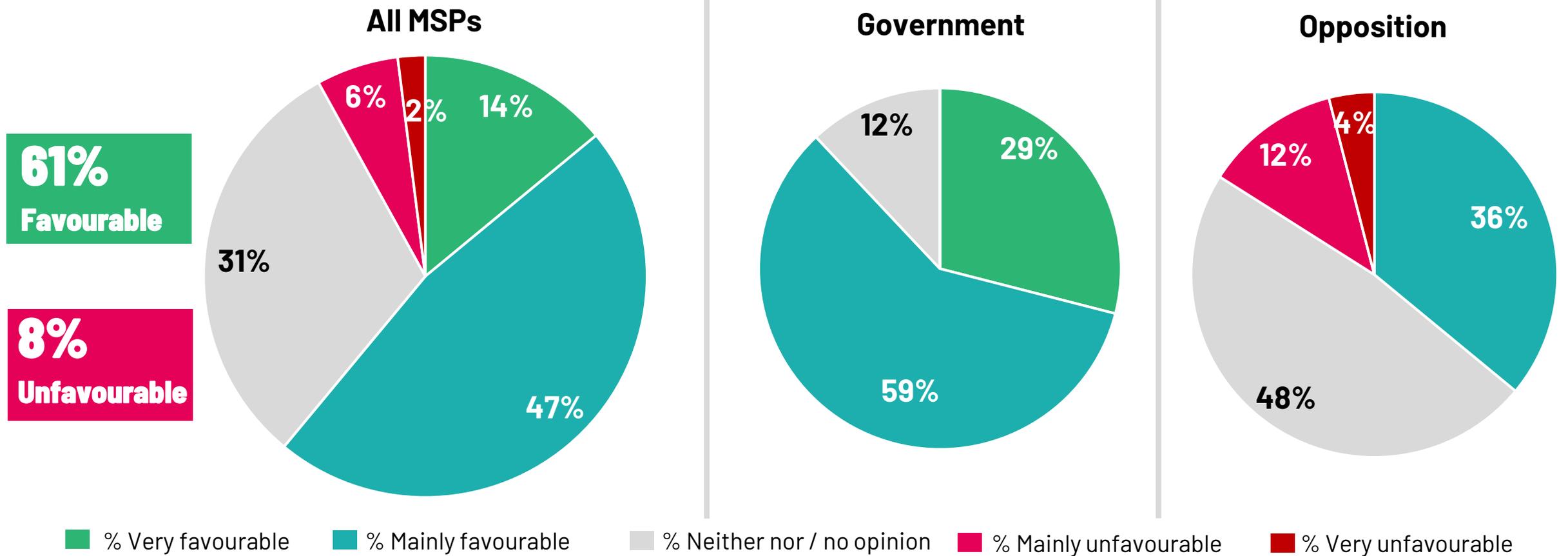
How well do you feel you know Social Security Scotland?



Base: All MSPs asked each year (2024 n=41, 2023 n=42, 2022 n=43)

Social Security Scotland Favourability

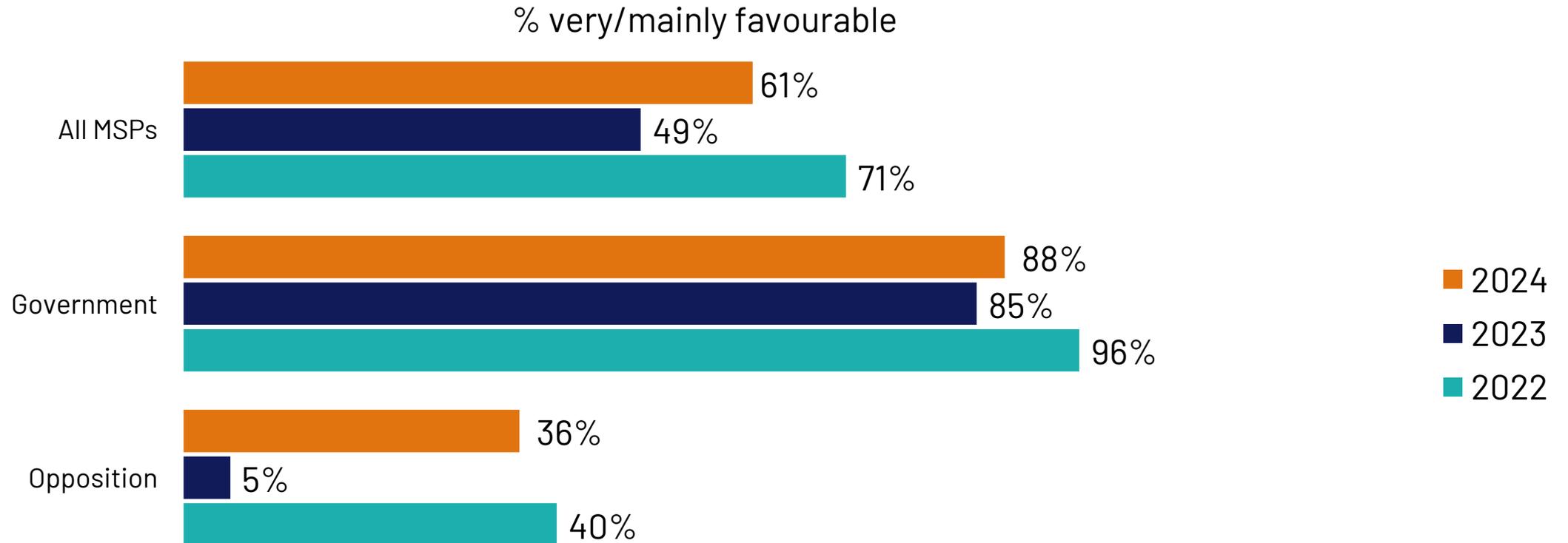
How favourable or unfavourable is your overall opinion or impression of Social Security Scotland?



Base: All MSPs who have at least heard of Social Security Scotland: All MSPs (41); Government MSPs (17); Opposition MSPs (24) CAUTION: Low base

Favourability - trend

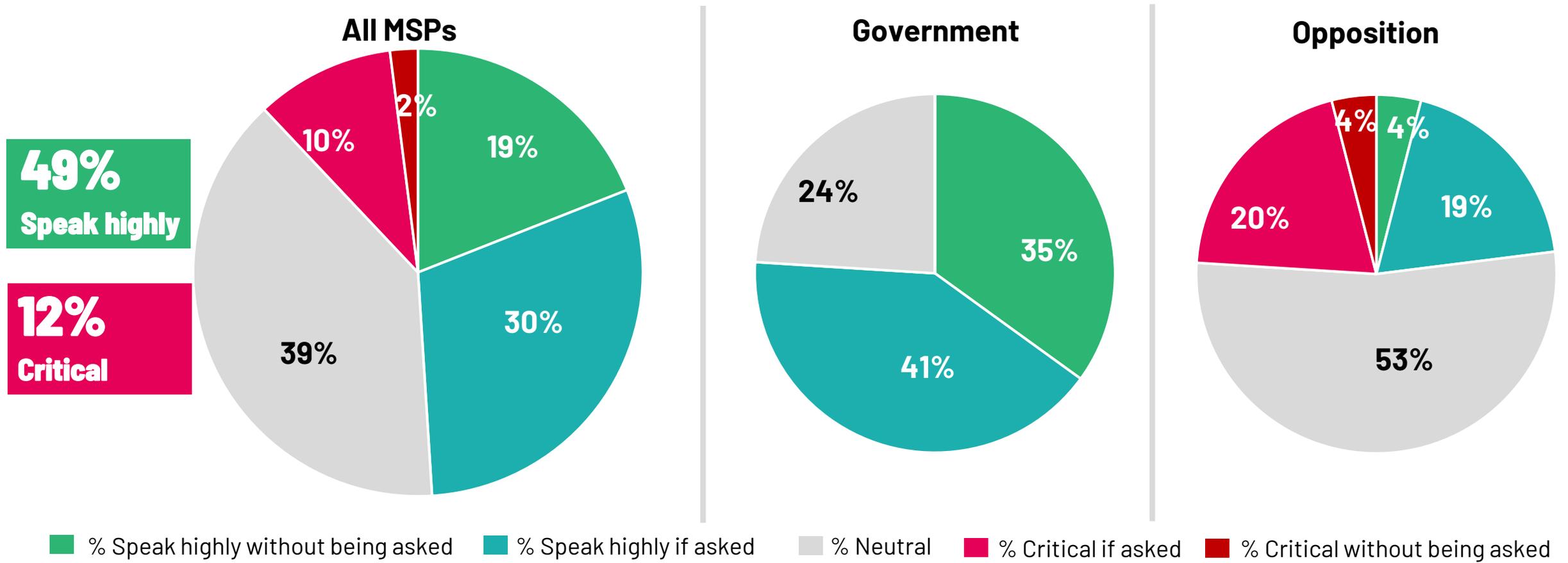
How favourable or unfavourable is your overall opinion or impression of Social Security Scotland?



Base: All MSPs asked each year (2024 n=41, 2023 n=42, 2022 n=43)

Social Security Scotland Advocacy

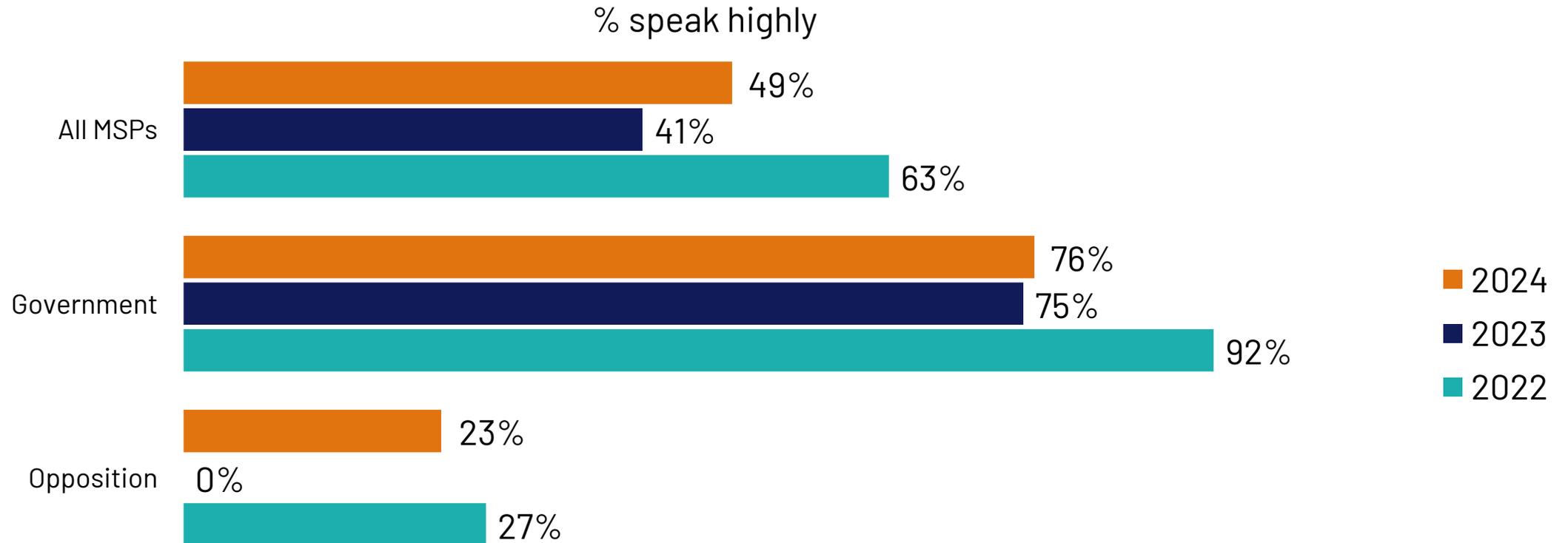
To what extent would you speak highly or critically about Social Security Scotland ?



Base: All MSPs who have at least heard of Social Security Scotland: All MSPs (41); Government MSPs(17); Opposition MSPs(24) CAUTION: Low Base

Advocacy - trend

To what extent would you speak highly or critically about Social Security Scotland ?



Base: All MSPs asked each year (2024 n=41, 2023 n=42, 2022 n=43)

Reasons for speaking highly of Social Security Scotland

Why do you say you would speak highly of Social Security Scotland?

All MSPs who speak highly of Social Security Scotland

	% Top Mentions	% Top Mentions		Change vs W23
		Government	All Opposition	
They respect service users / treat them fairly	75%	77	67	+28
Positive comparison to DWP	62%	62	63	+2
They are easy to contact	37%	38	33	+4
Personal dealings with Social Security Scotland	31%	31	30	+4
Communicate / engage with MSPs / keep updated	29%	15	70	+16
The staff are good / helpful / professional	27%	23	37	+7
They do a good job / efficient organisation	17%	23	0	-23
Positive feedback from service users	17%	23	0	-16
Are responsive to claims / the service is timely	12%	15	0	-8
They provide a simpler application system	10%	8	16	+3

Base: All MSPs who speak highly of Social Security Scotland (17)*, Government MSPs who speak highly of Social Security Scotland (13)*, Opposition MSPs who speak highly of Social Security Scotland (4)* CAUTION: Low base

“ The way they work, **the way they treat people and assess their need is transformational compared to the DWP.** They treat people with dignity and respect and assesses them on their need as opposed to the way the DWP did which was more punitive, so **it is a much better system.**”

Scottish National Party

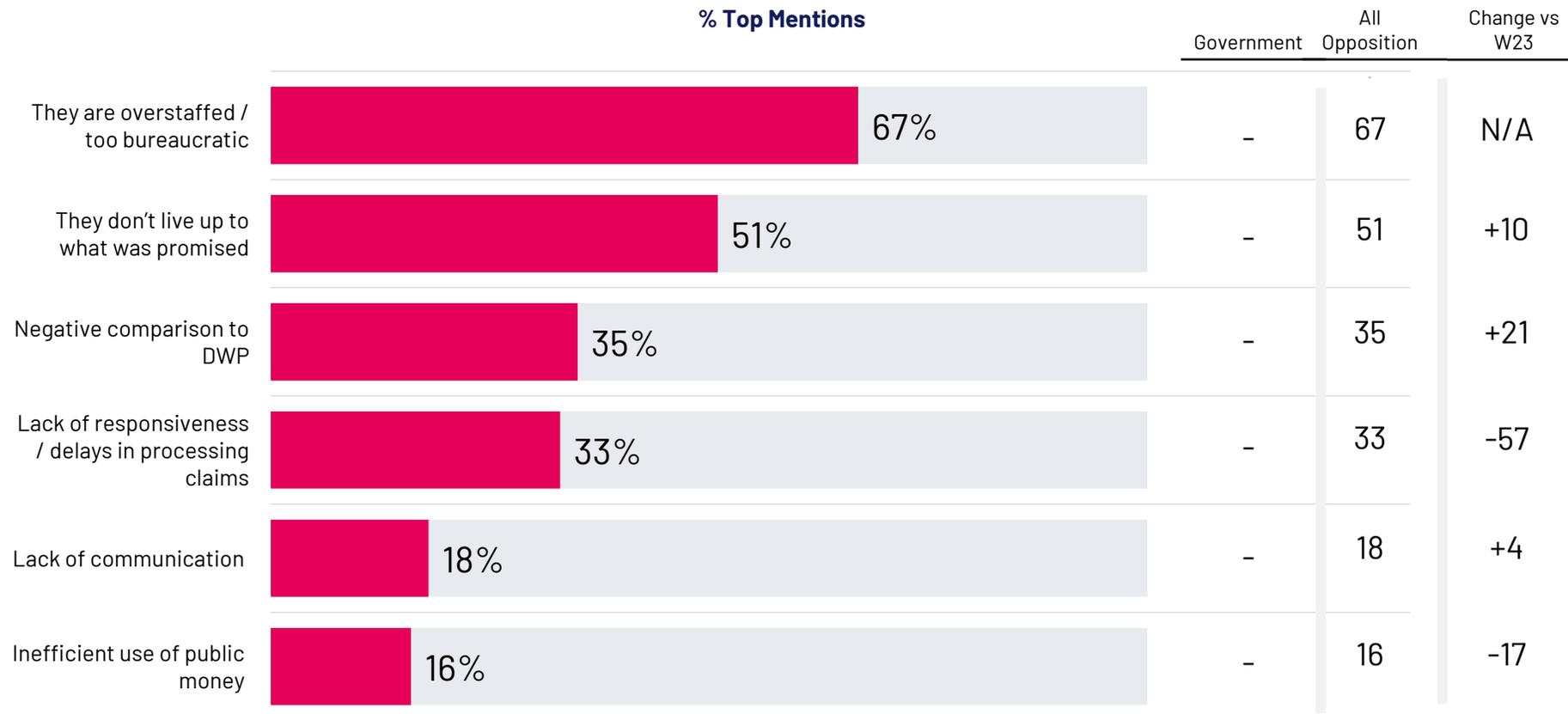
“ Whenever I have had to contact them in terms of referring constituents, **they have been very prompt and helpful.** They listen to whatever issue happens to be raised with them and they speak directly to the constituents I have referred.”

Scottish National Party

Reasons for speaking critically of Social Security Scotland

Why do you say you would be critical of Social Security Scotland?

All MSPs who speak critically of Social Security Scotland



Base: All MSPs who would be critical of Social Security Scotland (6)*, Government MSPs who would be critical of Social Security Scotland (-)*, Opposition MSPs who would be critical of Social Security Scotland (6)* CAUTION: Low base

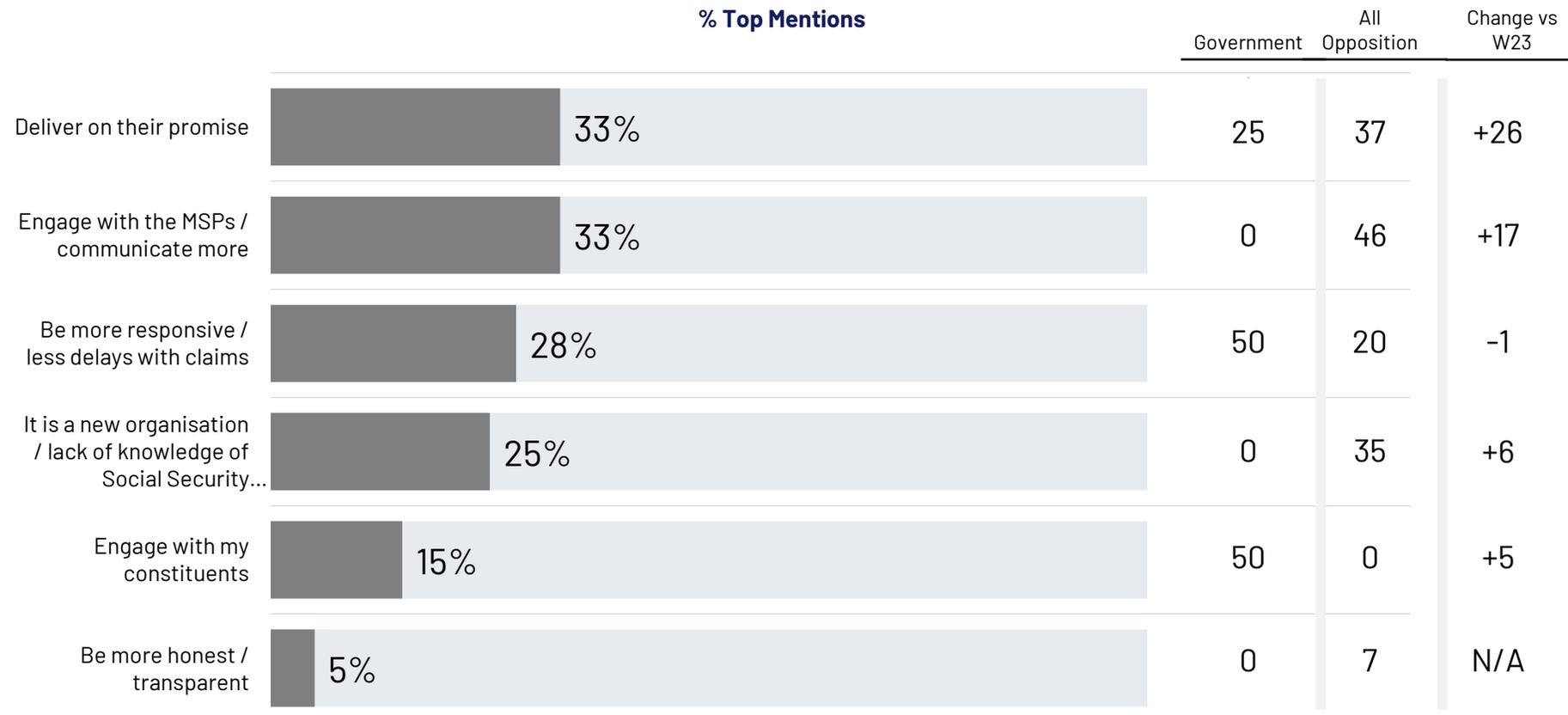
“
Communicate with us a little bit more. They are a very big organisation, lots of staff, I can't believe there isn't somebody whose job it is to do external relations with politicians. **They should keep us a bit more up to date as to what is going on.**
 Conservative

“
 From a constituency point of view the casework I get showed that **there are lots and lots of delays.** People are waiting months to get their claims settled.
 Labour

Improving advocacy for Social Security Scotland

What would Social Security Scotland need to do to make you start speaking more highly of it?

All MSPs who are neutral about Social Security Scotland



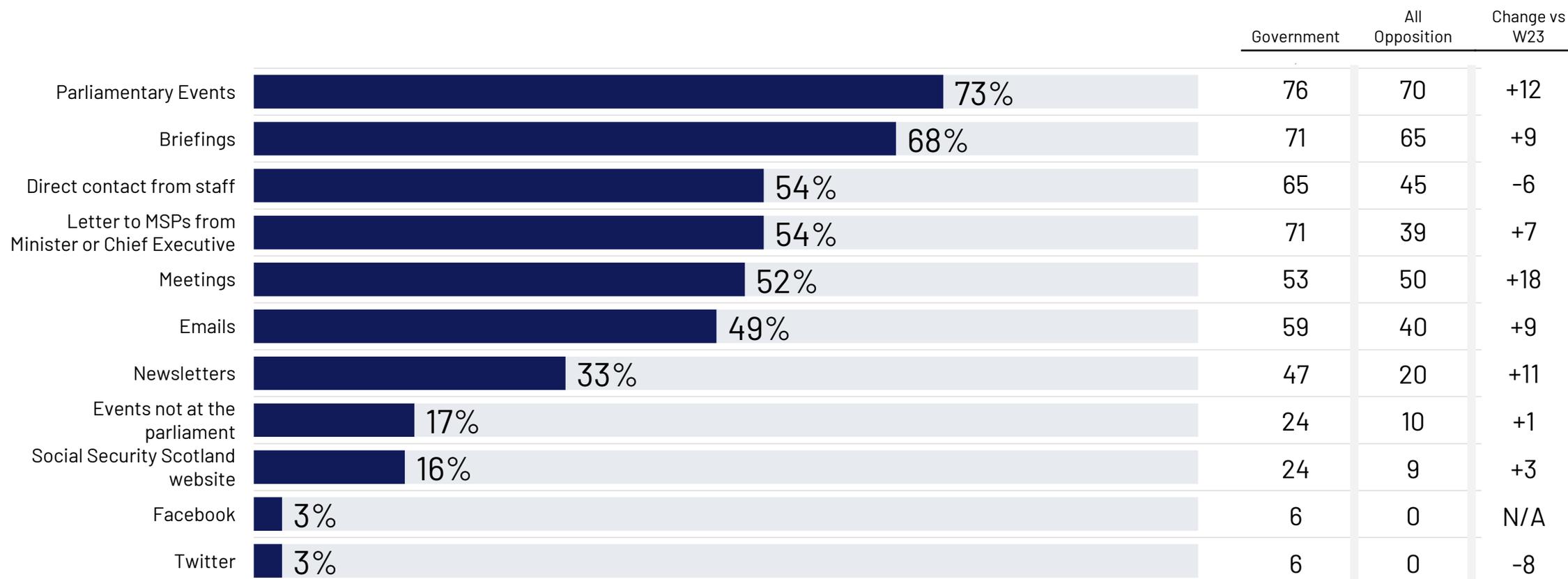
“
It is just about efficiency in managing applications and enquiries. It is just about the efficiency of their operations which is the main thing.. and **delivering on what they promised** they would deliver.
 ”
Scottish National Party

“
Invite me to meet with them locally so they can tell me about what they do. I would be interested to know what the problems were, if there were issues, where they think improvements could be made and **where, as an MSP, I can actually help and assist them.**
 ”
Conservative

Base: All MSPs who are neutral about Social Security Scotland (18), Government MSPs who are neutral about Social Security Scotland (4)*, Opposition MSPs who are neutral about Social Security Scotland (14). CAUTION: Low base

Communication

In which, if any, of these ways would you like Social Security Scotland to make contact with you in future?



Base: All MSPs who have at least heard of Social Security Scotland: All MSPs (41); Government MSPs (17); Opposition MSPs (24) CAUTION: Low base

CONTEXT & SECTOR OVERVIEW

Economic Optimism

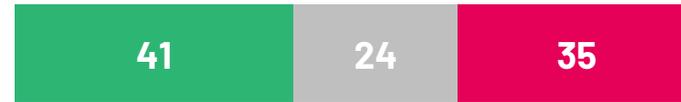
■ % Improve ■ % Stay the same
■ % Get worse ■ % Don't know

Do you think the general economic condition of Scotland will improve, stay the same, or get worse over the next 12 months?

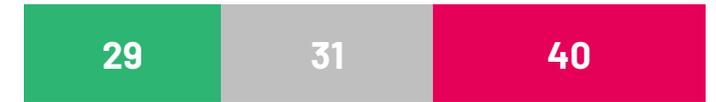
All MSPs



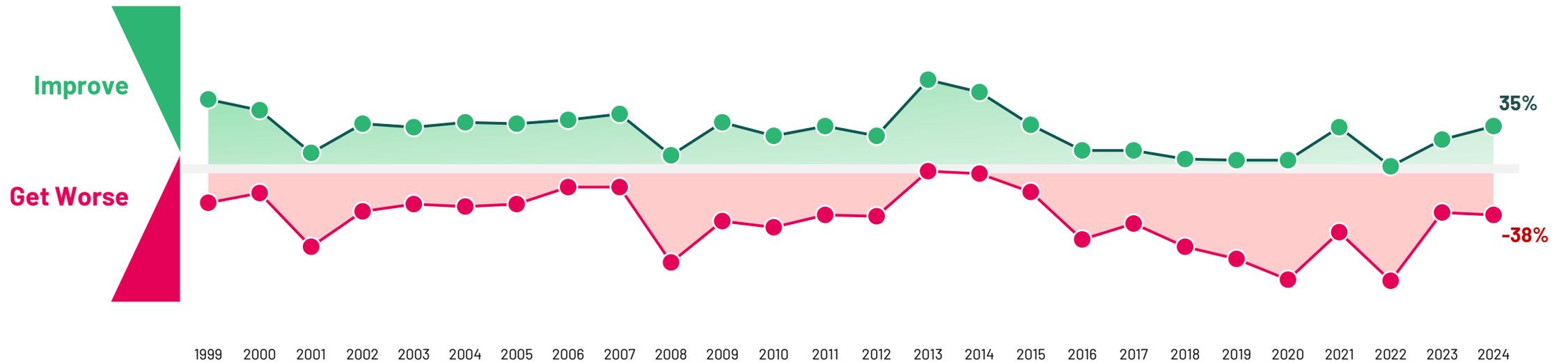
Government



Opposition



All MSPs

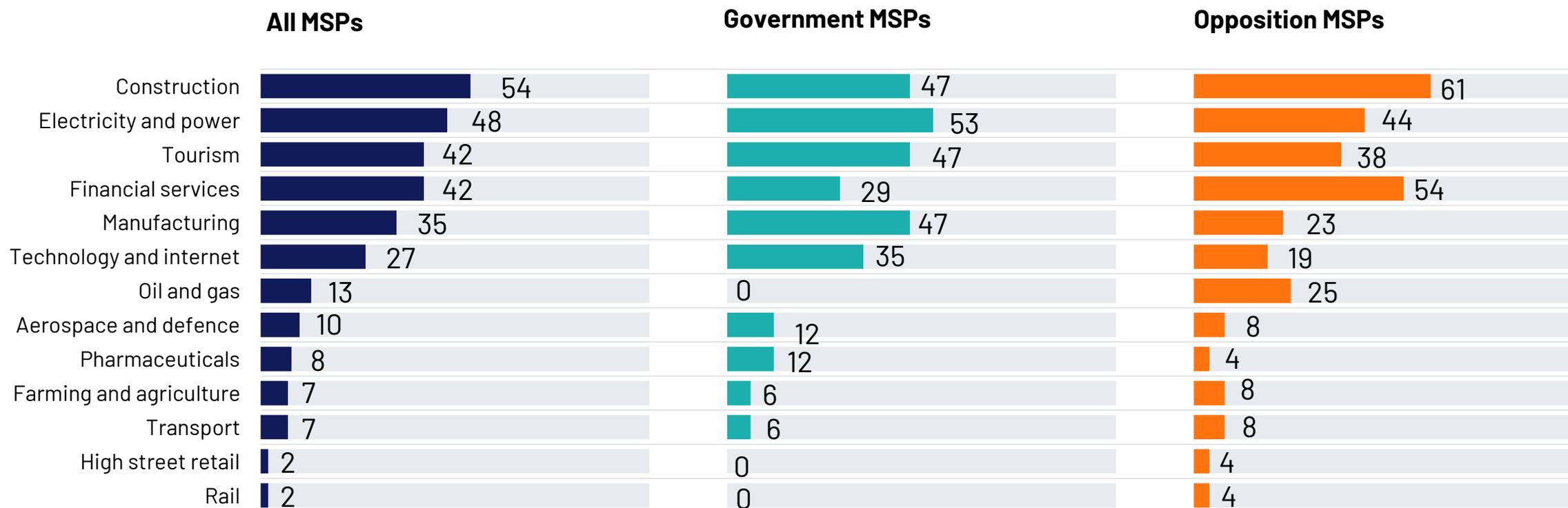


Base: All MSPs (41); Government MSPs (17); Opposition MSPs (24). CAUTION: Low Base

Important industries for growing the Scottish economy over the next 5 years

Looking at this list of industry sectors, which two or three of them do you think are the most important for growing the Scottish economy over the next 5 years?

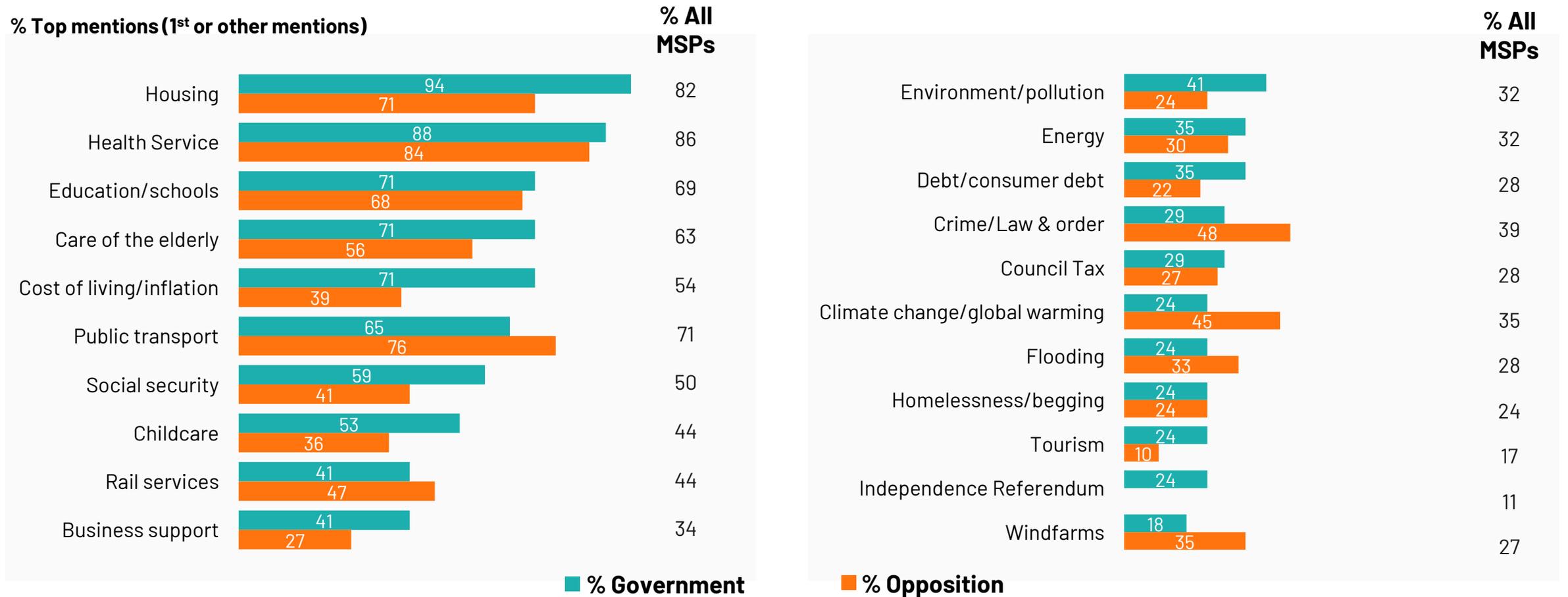
Top mentions



Base: All MSPs (41); Government MSPs (17); Opposition MSPs (24). CAUTION: Low Base

Postbag

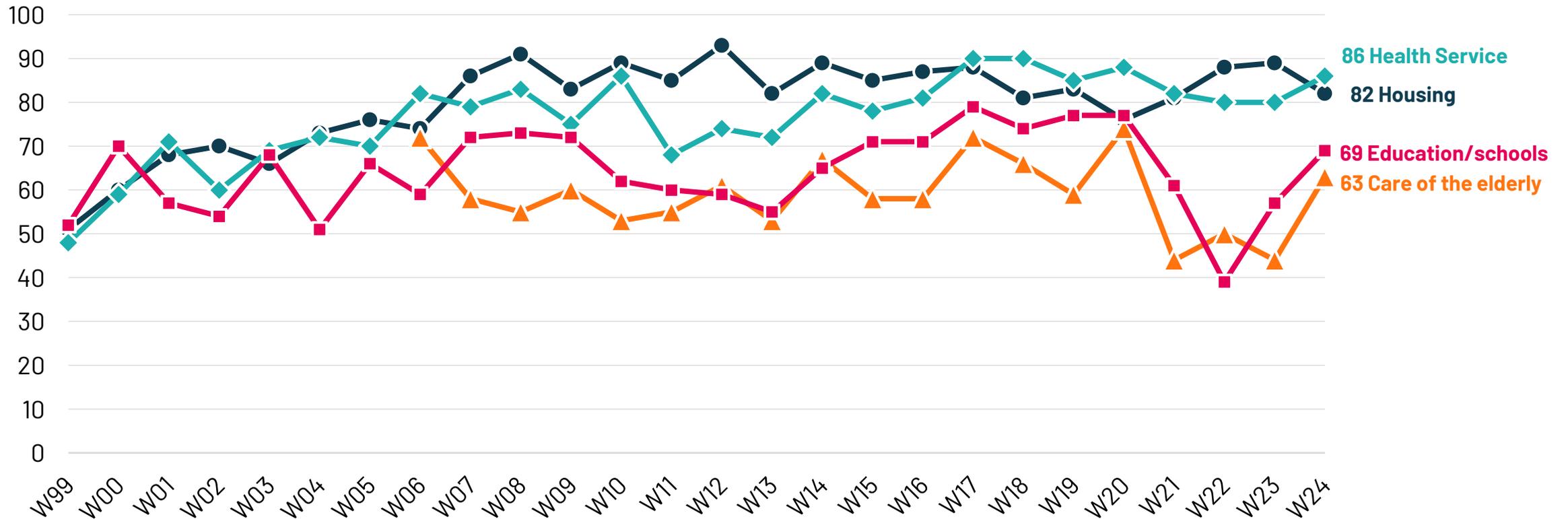
Which of the subjects on this list, if any, do you receive most letters about in your post bag, or receive most approaches about from individuals in clinics or other ways?



Base: All MSPs (41) Government MSPs (17), Opposition MSPs (24) CAUTION: Low Base

Postbag issue trend

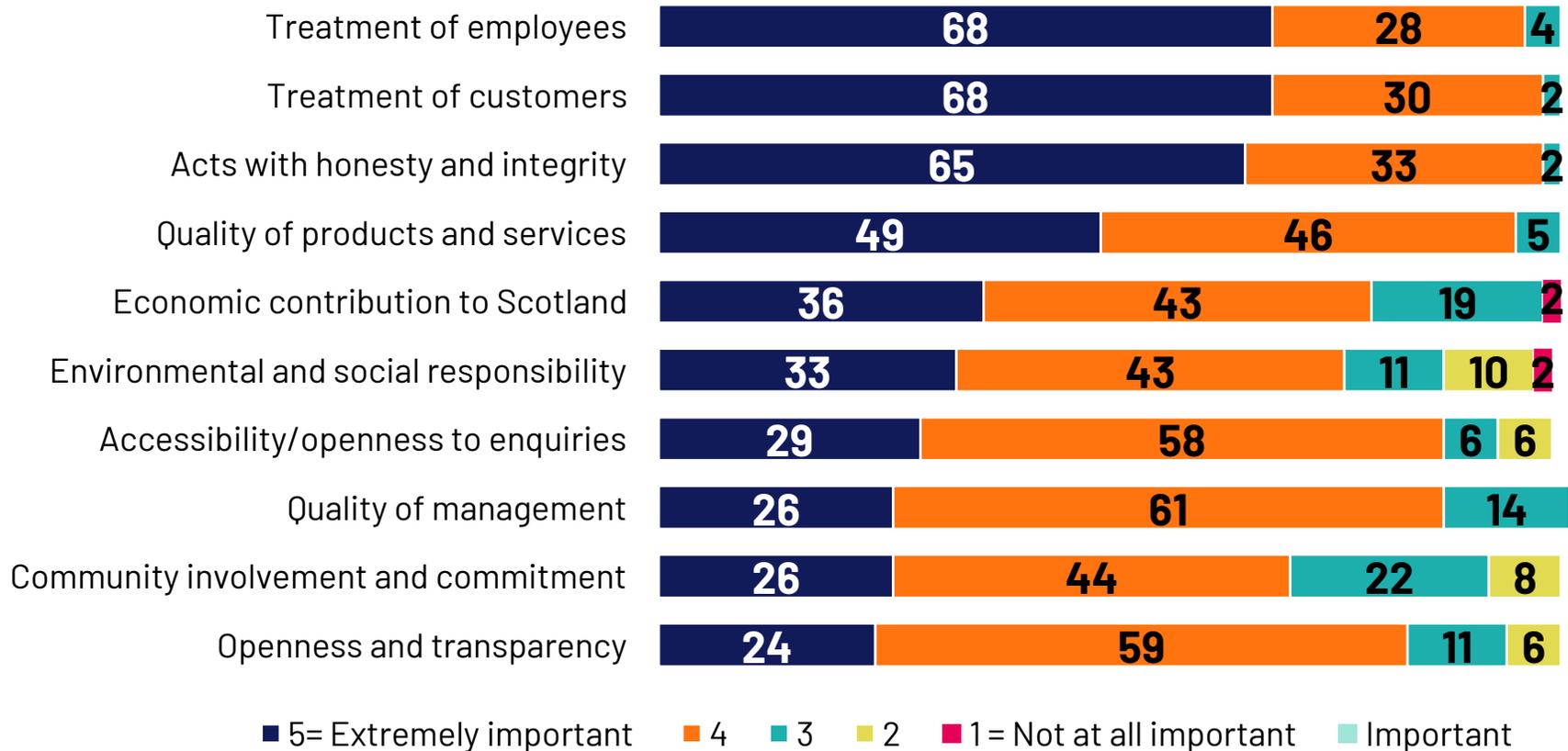
Which of the subjects on this list, if any, do you receive most letters about in your post bag, or receive most approaches about from individuals in clinics or other ways?



Base: All MSPs asked each year (41)

Judgement of companies or organisations

Please say how important each of the following factors are when you judge a company or organisation?



Factors -	Important (+/-%)		
	Government	All Opposition	Change vs W23
Treatment of employees	100	92	-2
Treatment of customers	100	96	+3
Acts with honesty and integrity	100	96	-2
Quality of products and services	94	96	+5
Economic contribution to Scotland	94	66	+4
Environmental and social responsibility	94	60	-6
Accessibility/openness to enquiries	100	75	-5
Quality of management	88	85	-5
Community involvement and commitment	88	53	+4
Openness and transparency	94	72	-1

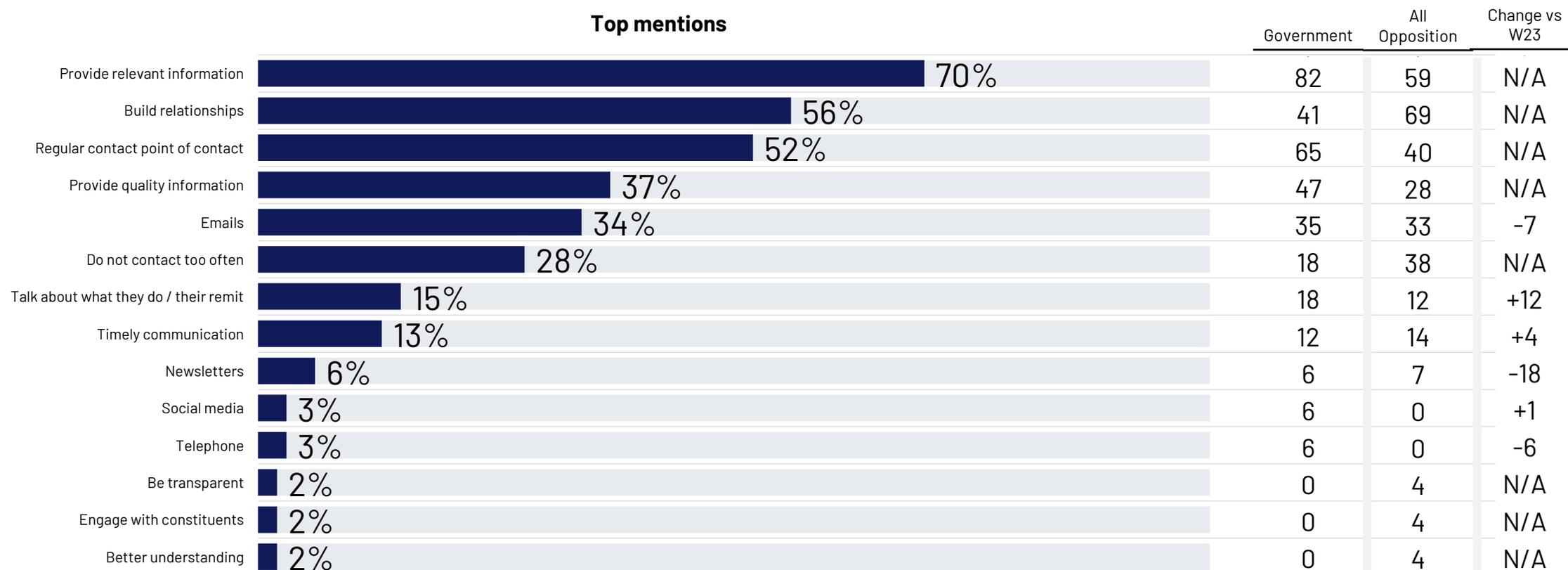
Base: All MSPs (41)



CONTEXT: COMMUNICATION AND MEDIA USAGE

Developing and maintaining good relations with MSPs

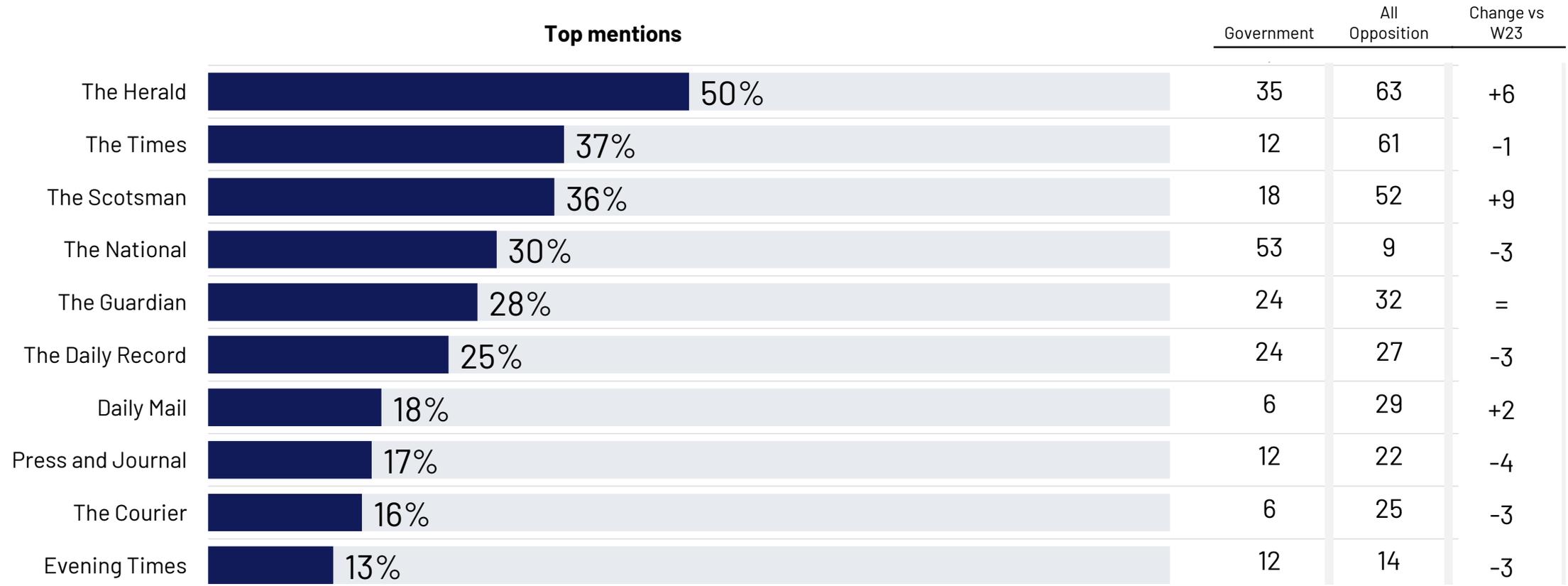
What are the most important things companies and public service organisations can do to develop and maintain good relations with MSPs?



Base: All MSPs : All MSPs (41); Government MSPs(17); Opposition MSPs(24)

Daily newspapers

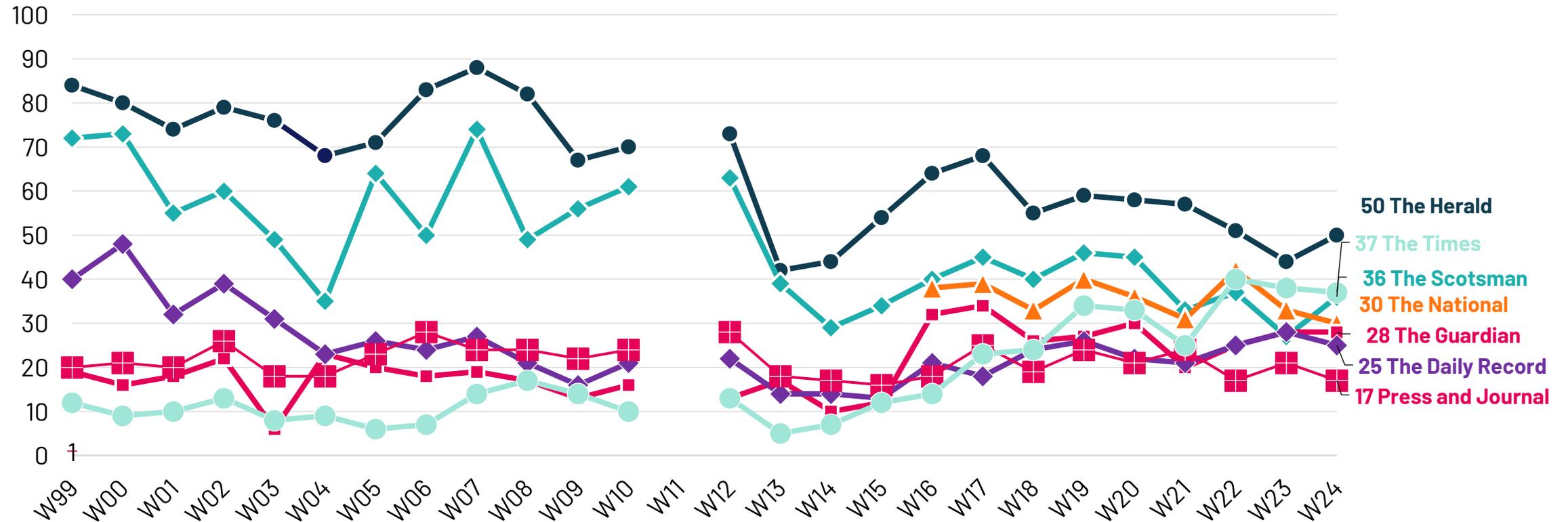
Which of these daily publications, if any, do you read regularly (at least 3 issues out of 4) either in print, online or both.



Base: All MSPs(41); Government MSPs(17); Opposition MSPs(24) CAUTION: Low Base

Daily newspapers readership trend

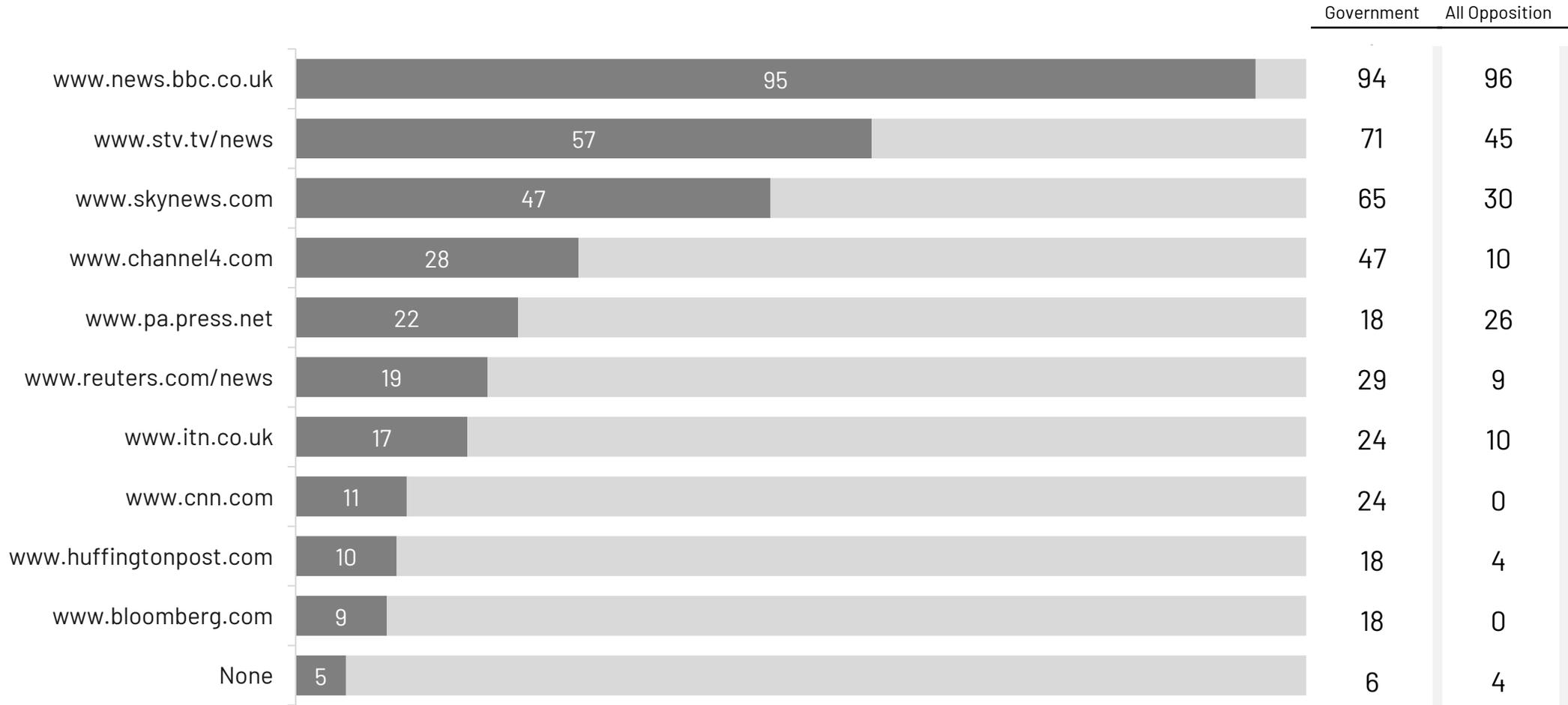
Which of these daily publications, if any, do you read regularly (at least 3 issues out of 4) either in print, online or both.



Base: All MSPs asked each year (41)

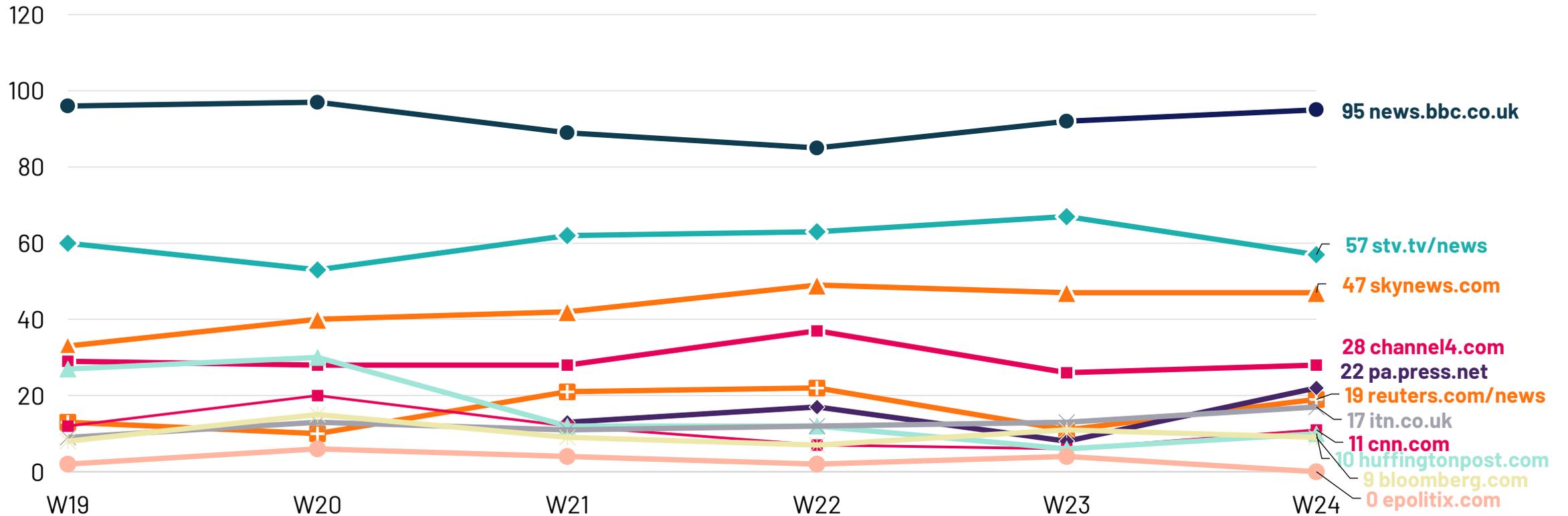
News website usage

Which, if any, of these new-based internet sites do you access regularly?



News website usage trend

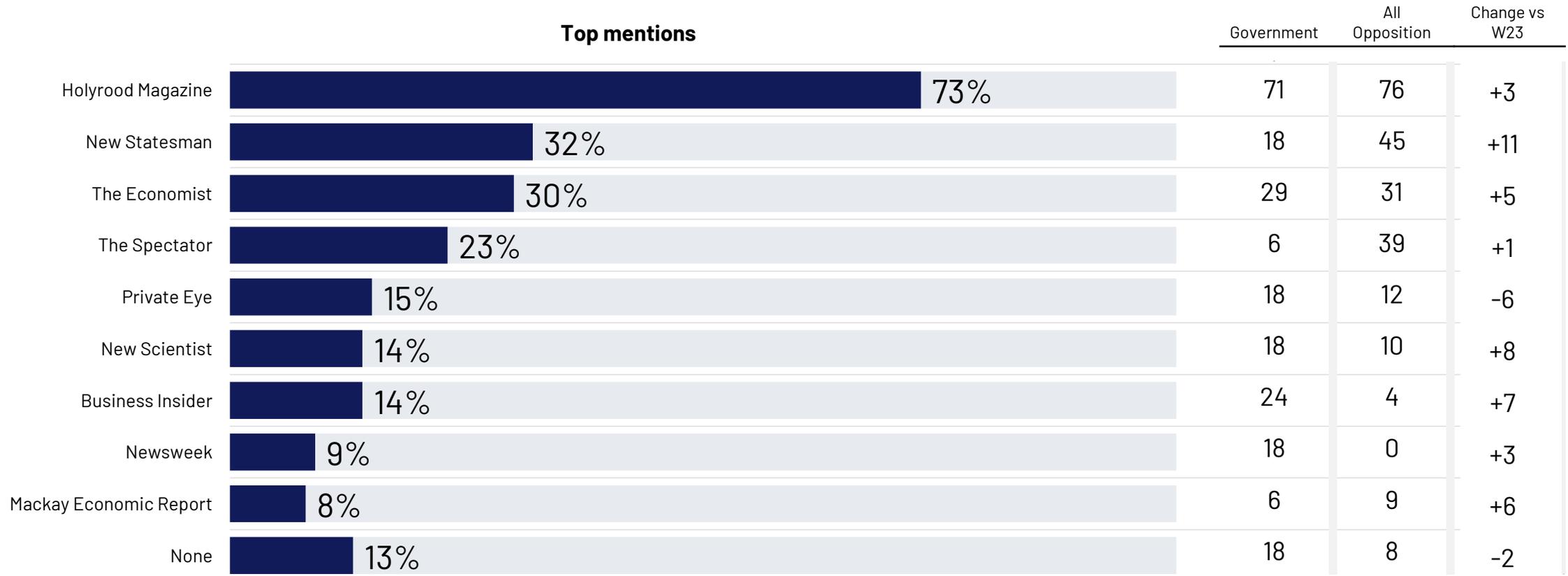
Which, if any, of these news-based internet sites do you access regularly?



Base: All MSPs asked each year (41)

Weekly/fortnightly publications

Which of these weekly or fortnightly publications, if any, do you read regularly (at least 3 issues out of 4) either in print, online or both?



Base: All MSPs(41); Government MSPs(17); Opposition MSPs(24) CAUTION: Low Base

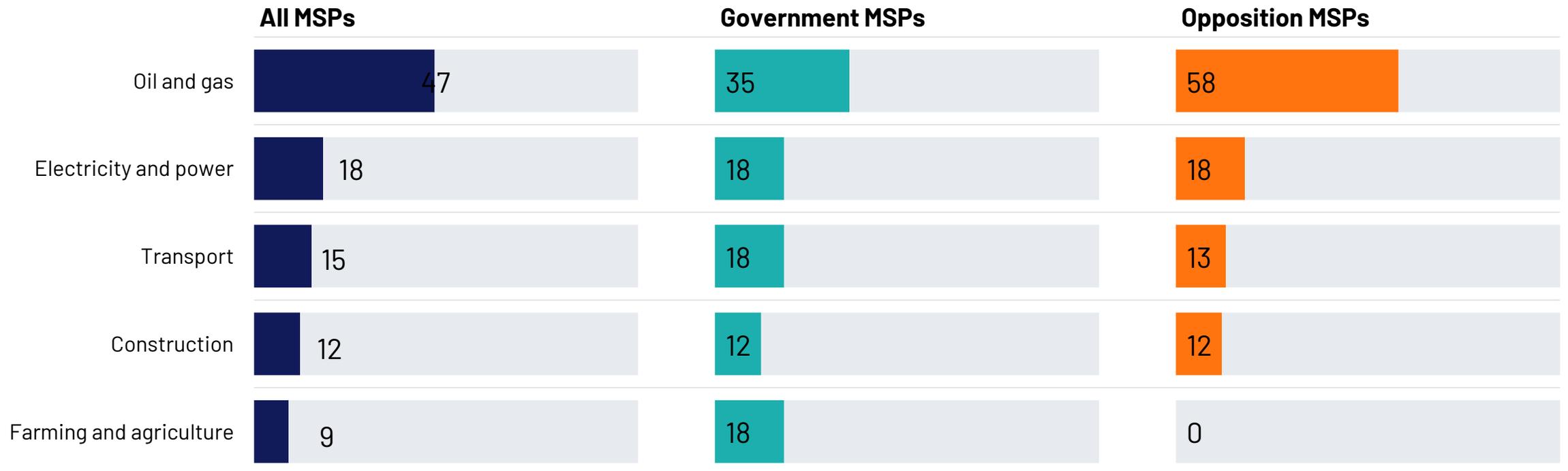
CONTEXT: NET ZERO



Change to meet net-zero

Given Scotland is aiming to reduce greenhouse gas emissions to net-zero by 2045, which industries do you think will need to implement the most change to achieve this?

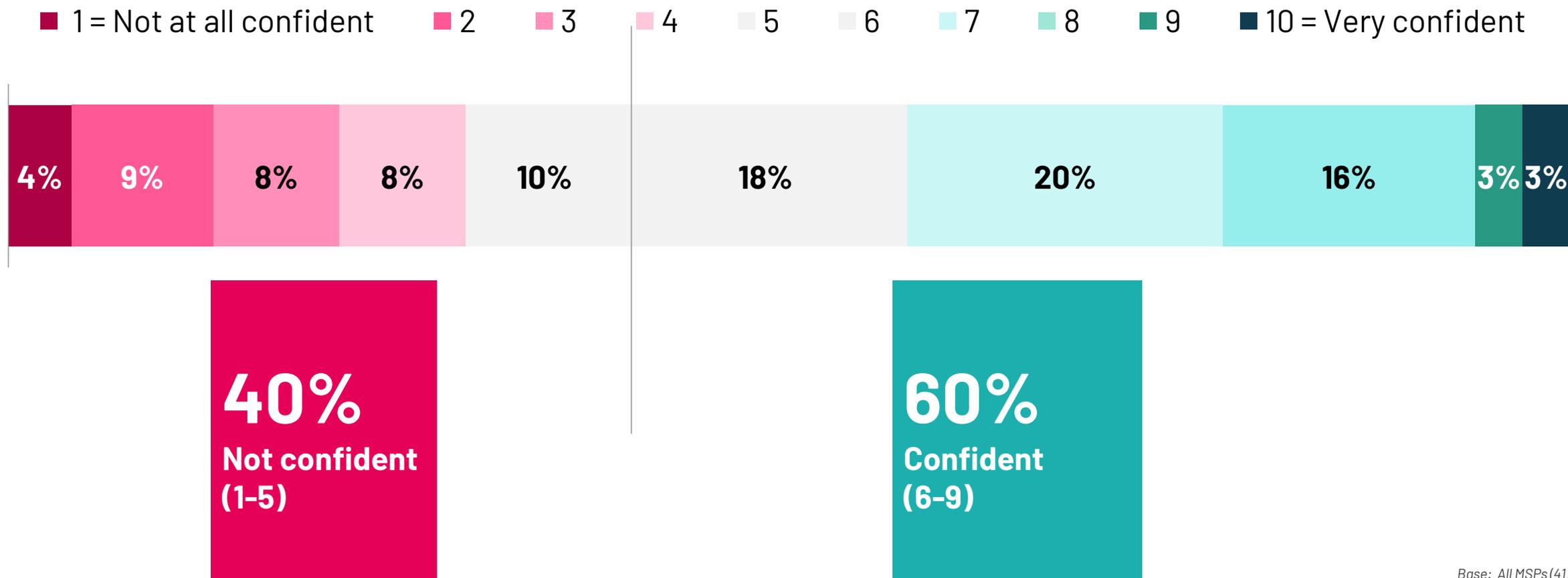
Top mentions



Base: All MSPs (41); Government MSPs (17); Opposition MSPs (24) CAUTION: Low Base

Confidence in reaching net-zero

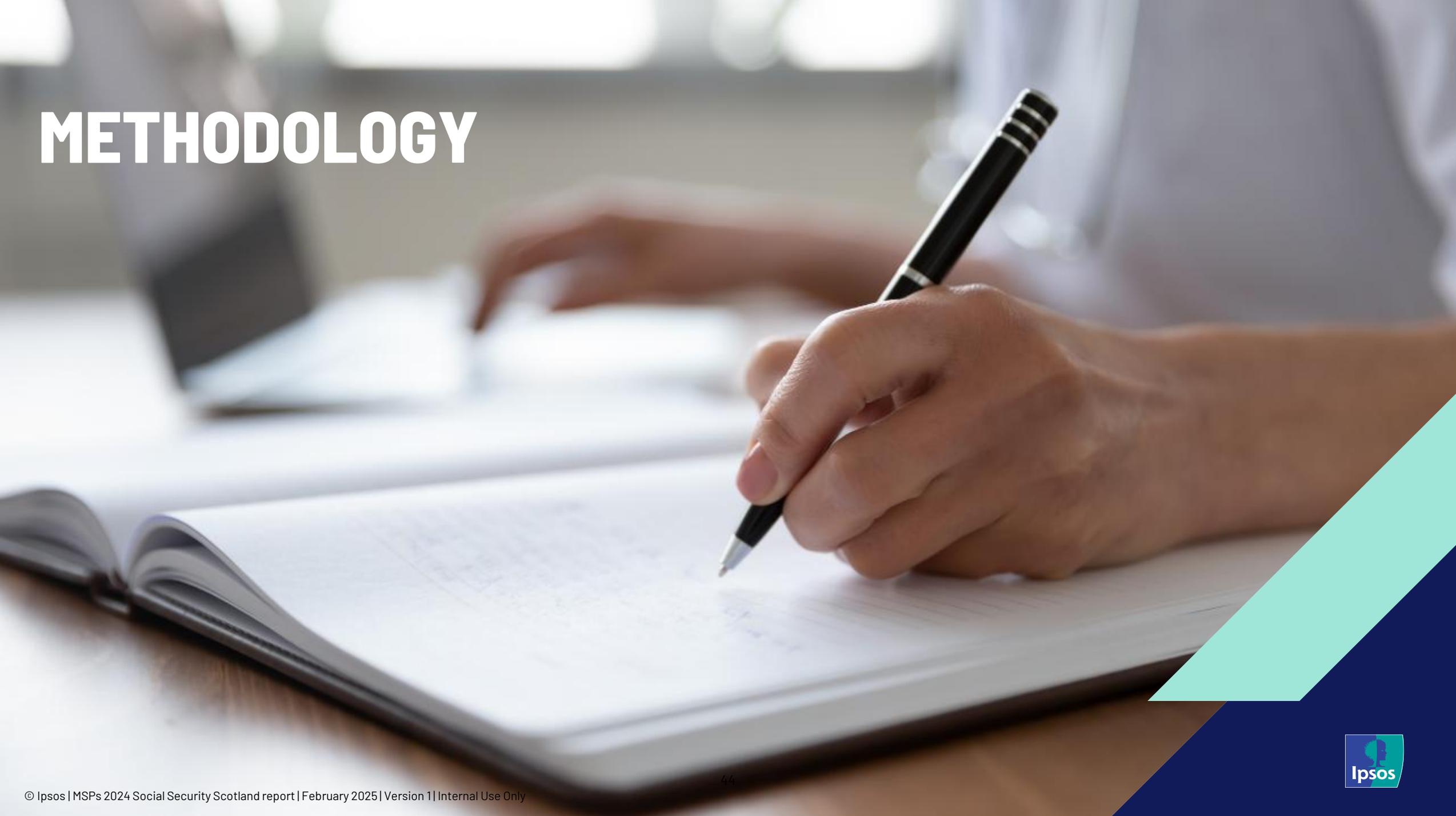
On a scale of 1 to 10, how confident do you feel that Scotland will meet the target of net-zero carbon emissions by 2045, where 10 is very confident and 1 is not confident at all?



Base: All MSPs (41)

MSPS INTERVIEWED

METHODOLOGY



Methodology



Ipsos has been running syndicated stakeholder surveys for over 40 years.

Interviews were conducted 1st October 2024 to 17th January 2025. All interviews were conducted by experienced interviewers by telephone: these were proper conversations with journalists, giving in-depth insight and understanding of what's driving their opinions



All 129 Members of the Scottish Parliament (MSPs) were invited to take part in the survey. Interviews were carried out with 41 MSPs.



The final data have been weighted to be representative of the Parliament in terms of the balance by political party. 46% of MSPs interviewed in Winter 2023 were also interviewed in the Summer 2023 wave.



There generally needs to be a +/-10% point difference between two results before it can be considered as statistically significant (or, when looking at trends within the main two parties, a +/-16% point shift).*

Generally, we'd call smaller differences (e.g. between 5-9% points) as "slight".

Any smaller differences (0-4% points) would usually be described as "marginal/ largely stable/ no real difference".

Interpretation: Where results do not sum to 100%, this may be due to computer rounding, weighting, multiple responses or the exclusion of "Don't know" and "Not stated" figures.

Aggregate percentages (e.g. "very favourable/mainly favourable") are calculated from the absolute values. Therefore, aggregate percentages may differ from the sum of the individual scores due to rounding of percentage totals

Statistical reliability

Notes on confidence intervals for this study

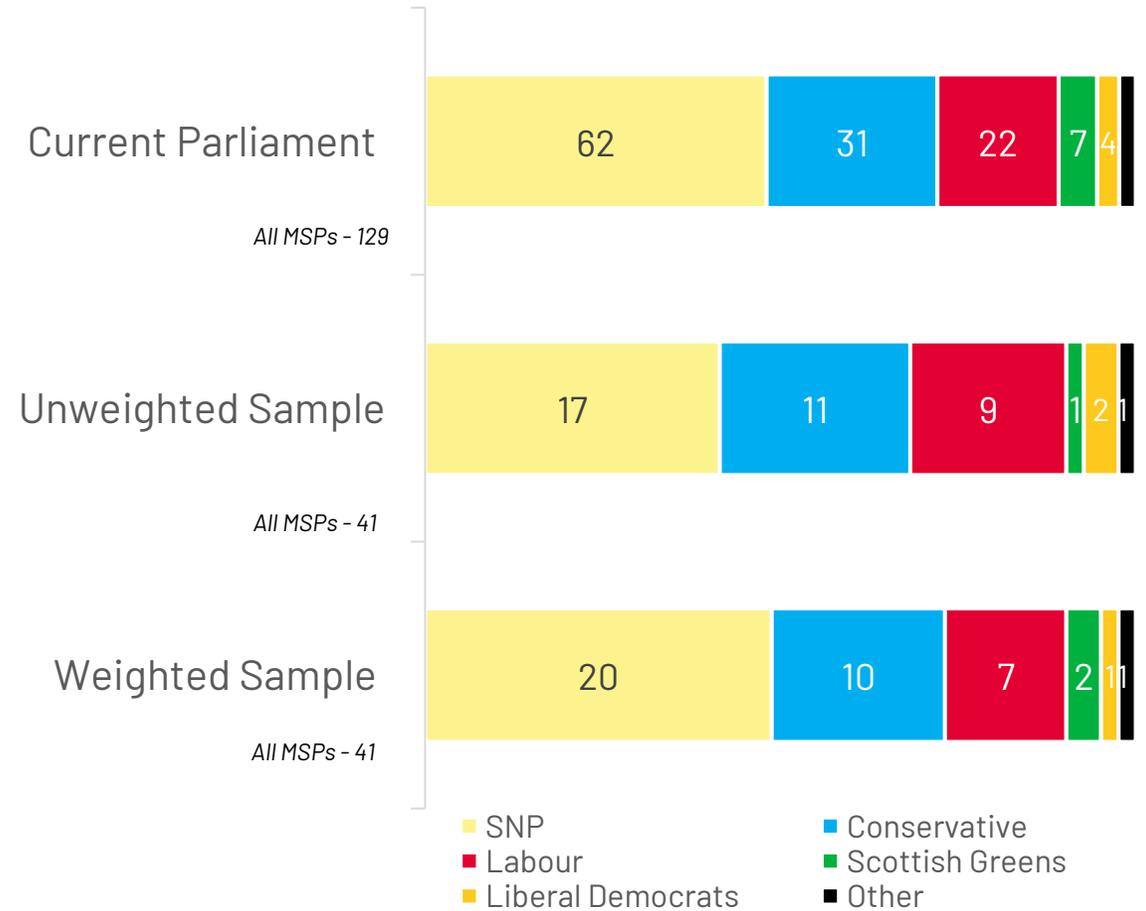
- Only a sample of the population has been interviewed so we cannot be certain that the figures obtained are exactly those we would have found, had all Members been interviewed (the 'true' values).
- For any percentage given, however, we can estimate 'confidence intervals' within which the true values are likely to fall. For example, if the survey shows that 90% of MSPs believe that 'prospects for the economy in Scotland will improve over the next twelve months' (which 42 MSPs were asked), we can be 95% sure that the true value would fall be between 83% and 97%, i.e. a margin of 7.4% on each side.
- Similar margins for other percentages and sub-groups of the respondents are given in the following table. It should be remembered that, in any case, the true finding is more likely to be towards the centre of the possible range of error than towards the margins.

- For similar reasons, apparent differences in results relating to sub groups may, if small, not necessarily reflect genuine attitudinal differences. We can be 95% sure that differences exceeding those in the table below are genuine, or 'significant' differences.

95% Confidence intervals			
	10% or 90%	30% or 70%	50%
All MSPs	7.4	11.4	12.4
All Government	11.9	18.2	19.9
All Opposition	9.9	15.1	16.5
2023 vs 2024	12.9	19.7	21.5
Government vs Opposition MSPs	18.7	28.5	31.1



Composition of sample



* Base: All MSPs (42)
 **Data weighted by party. All results in this report are weighted results.



THANK YOU

NAME:

Helen Mills

DETAILS:

Helen.Mills@ipsos.com

Ipsos's Standards & Accreditations

Ipsos's standards & accreditations provide our clients with the peace of mind that they can always depend on us to deliver reliable, sustainable findings. Moreover, our focus on quality and continuous improvement means we have embedded a 'right first time' approach throughout our organisation.



ISO 20252 – is the international market research specific standard that supersedes BS 7911 / MRQSA & incorporates IQCS (Interviewer Quality Control Scheme); it covers the 5 stages of a Market Research project. Ipsos was the first company in the world to gain this accreditation.



MRS Company Partnership – By being an MRS Company Partner, Ipsos endorse and support the core MRS brand values of professionalism, research excellence and business effectiveness, and commit to comply with the MRS Code of Conduct throughout the organisation & we were the first company to sign our organisation up to the requirements & self regulation of the MRS Code; more than 350 companies have followed our lead.



ISO 9001 – International general company standard with a focus on continual improvement through quality management systems. In 1994 we became one of the early adopters of the ISO 9001 business standard.



ISO 27001 – International standard for information security designed to ensure the selection of adequate and proportionate security controls. Ipsos was the first research company in the UK to be awarded this in August 2008.



The (EU) 2016/679 General Data Protection Regulation (GDPR) & the UK Data Protection Act 2018 (DPA) – Ipsos is required to comply with the General Data Protection Regulation and the UK Data Protection Act; it covers the processing of personal data and the protection of privacy.

Ipsos is an active member of **EphMRA** and **BHBIA**.



HMG Cyber Essentials – A government backed and key deliverable of the UK's National Cyber Security Programme. Ipsos was assessment validated for certification in 2016. Cyber Essentials defines a set of controls which, when properly implemented, provide organisations with basic protection from the most prevalent forms of threat coming from the internet.



Fair Data – Ipsos is signed up as a 'Fair Data' Company by agreeing to adhere to ten core principles. The principles support and complement other standards such as ISOs, and the requirements of Data Protection legislation.

This work was carried out in accordance with the requirements of the international quality standard for market research, ISO 2025:2012 and with the Ipsos Terms and Conditions.

GAME CHANGERS

In our world of rapid change, the need of reliable information to make confident decisions has never been greater.

At Ipsos we believe our clients need more than a data supplier, they need a partner who can produce accurate and relevant information and turn it into actionable truth.

This is why our passionately curious experts not only provide the most precise measurement, but shape it to provide True Understanding of Society, Markets and People.

To do this we use the best of science, technology and know-how and apply the principles of security, simplicity, speed and substance to everything we do.

So that our clients can act faster, smarter and bolder.

Ultimately, success comes down to a simple truth:

You act better when you are sure.

“**Game Changers**” – our tagline – summarises our ambition to help our clients to navigate more easily our deeply changing world.

ABOUT IPSOS

Ipsos is the third largest market research company in the world, present in 90 markets and employing more than 18,000 people.

Our research professionals, analysts and scientists have built unique multi-specialist capabilities that provide powerful insights into the actions, opinions and motivations of citizens, consumers, patients, customers or employees. We serve more than 5000 clients across the world with 75 business solutions.

Founded in France in 1975, Ipsos is listed on the Euronext Paris since July 1st, 1999. The company is part of the SBF 120 and the Mid-60 index and is eligible for the Deferred Settlement Service (SRD).

ISIN code FR0000073298, Reuters ISOS.PA, Bloomberg IPS:FP

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